

Deloitte.

Enterprise Risk
Services
Best kept secret

Peter Kirkov
ERS Manager



What is ERS anyway ?

Risk – the likelihood that treats can adversely affect an organization’s ability to achieve business objectives;

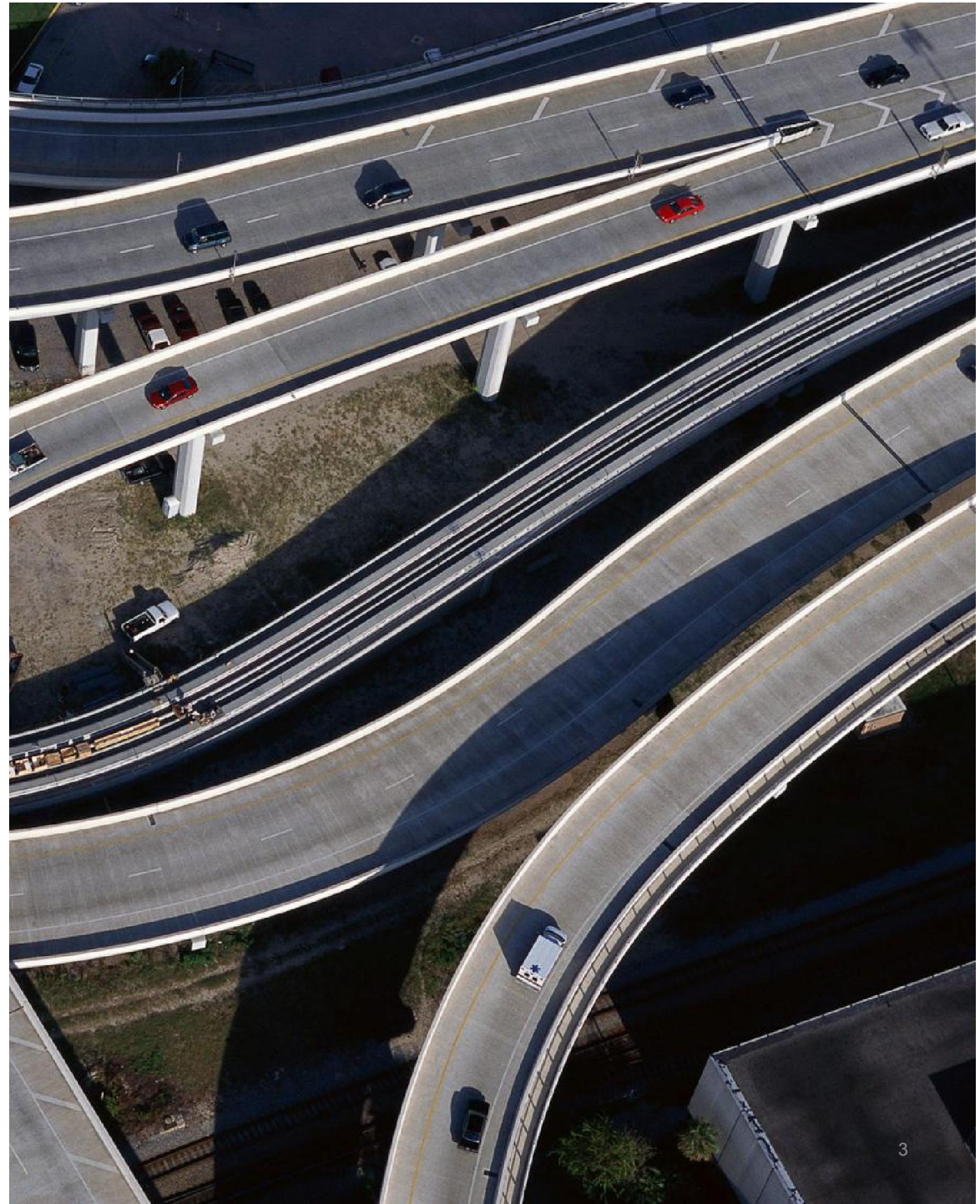
Control – the solution that helps the organization to reduce risk and achieve business objectives on a sustained basis;

Exposure – the potentially adverse impact of control not fully mitigating risk, whether anticipated or unforeseen;



Three main areas of expertise

- Business processes
- IT
- Public administration



What IT got to do with risks ?

IT is omnipresent – everywhere, everything is connected and relying on some form of IT

To err is human; to really screw up requires the root password – or computers make errors faster and better

Most money are just bits and bytes



What we do ?

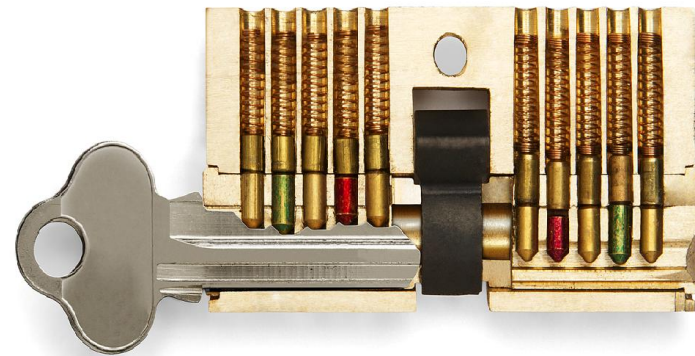
- IT Audit
- Corporate Governance
- IT Security management
- Penetration Testing
- Vulnerability management
- Privacy & Data protection
- Business Continuity Management
- Control Assurance
- Project Management





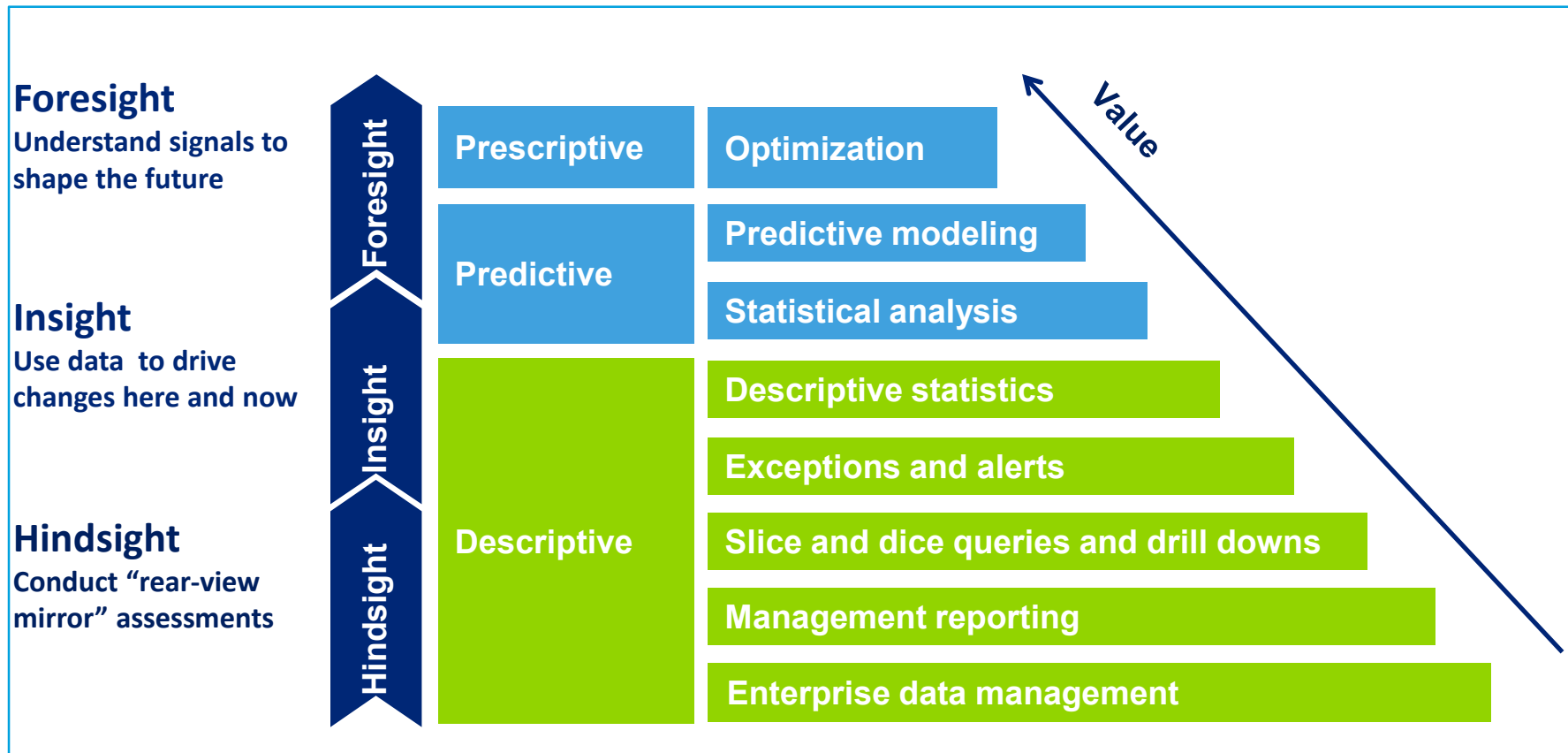
Business Analytics

Angel Hadjiev
FAS Manager



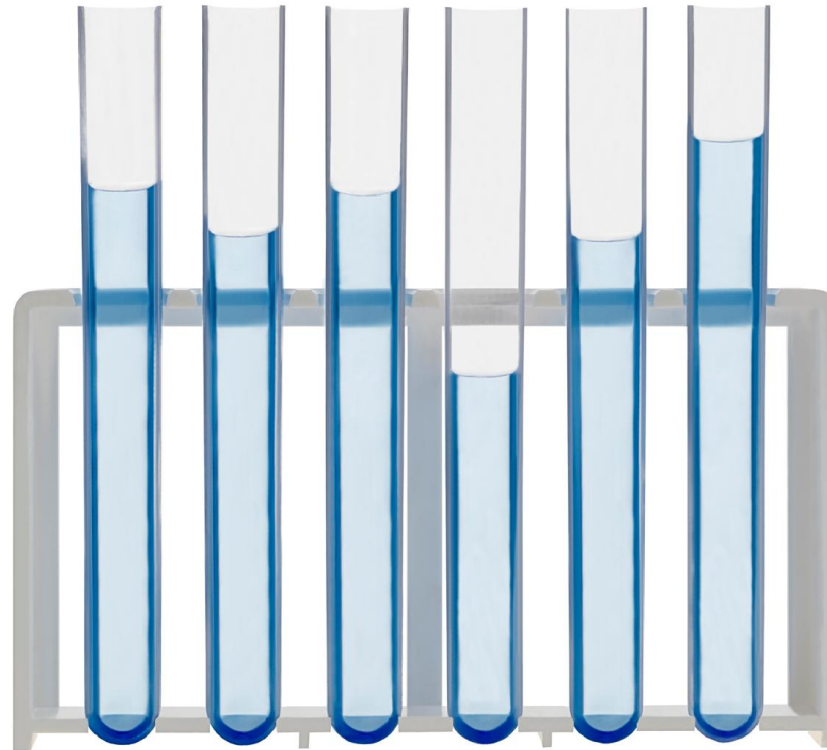
Definition of Analytics

Analytics is the extensive use of data, statistical and quantitative analysis, exploratory, predictive models, and fact based management to drive decisions and actions.



Analytics combines:

- Complex Data Querying
- Sound Statistical Analysis
- Subject Matter Knowledge
- Test Hypotheses Or Make Predictions
- Facilitate Management Decision Making



We Are Expert Users of Software Packages

- **R**

Universal statistical/analytical/data mining software

- **SAS**

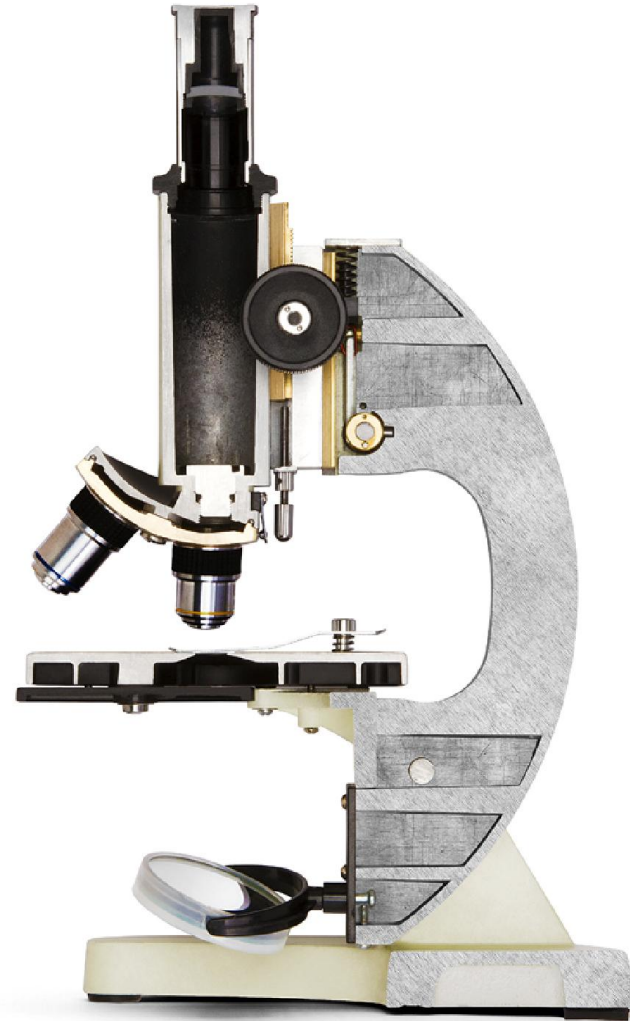
Data mining, statistics, business intelligence, optimization and reporting enterprise system

- **SQL**

A Microsoft .NET platform general purpose programming language for application layer

- **Database**

MS SQL Server



Opportunities in Deloitte

- Enterprise Risk Services Internship Program
- Analyst

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