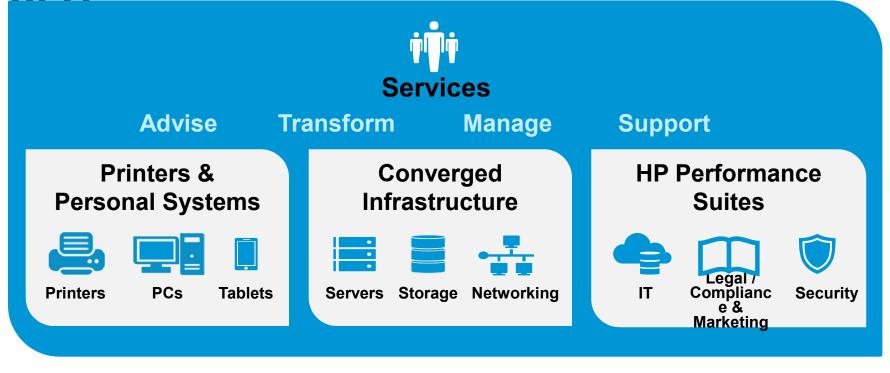


HP Strategy: Solutions for the New Style





HP Strategy: Solutions for the New Style of IT



HP's History in BULGARIA



1960s Company presence in Bulgaria

1960s, 70s, 80s and 90s

Hewlett-Packard's products presented in the country through local channel partners and distributors

1994 **Open Business Operations**

1994

HP officially launched an exclusive Sales, Distribution & Support representative office in the country through an Austrian based company S&T that operates in Central Easter Europe

1997

HP opened it's 100% owned representative office in Bulgaria - HP

Bulgaria

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1998 Legal entity

1998

HP transformed its representative office in Bulgaria into a fully functional subsidiary office (HP Bulgaria)

1999

Spin-off of Test/Measurement and Medical equipment businesses (Agilent & Phillips)



2006 Launch of Acquisition

2002 Merger of HP and Compag

2002

Merge &

2008 Merger of HP and EDS

2009 Merger/Acquisition of HP and 3Com

Global Delivery Center 2006

Opening of HP Global Delivery Centre

2010

Expansion of HP Global Delivery Centre (ES Best Shore Center)

2011

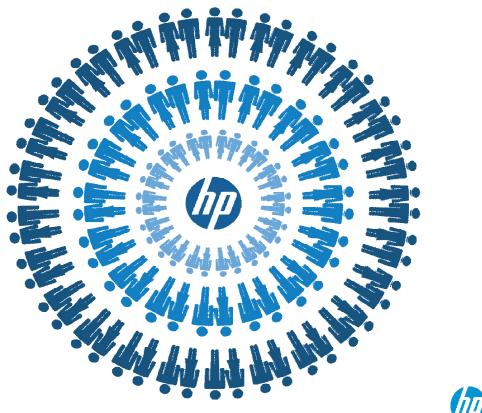
Further expansion of HP Global Delivery Centre (HR EMEA Hub. Software, GBS, etc.

Starting Your Career With HP

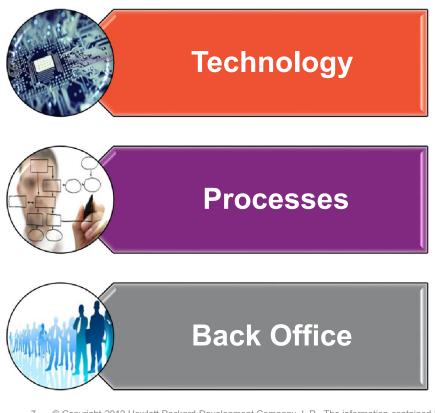


3 ways to START with HP

- Internships
- Graduate program
- Young Professional



Who are we looking for?



Technology – technical support of various systems, platforms, technologies

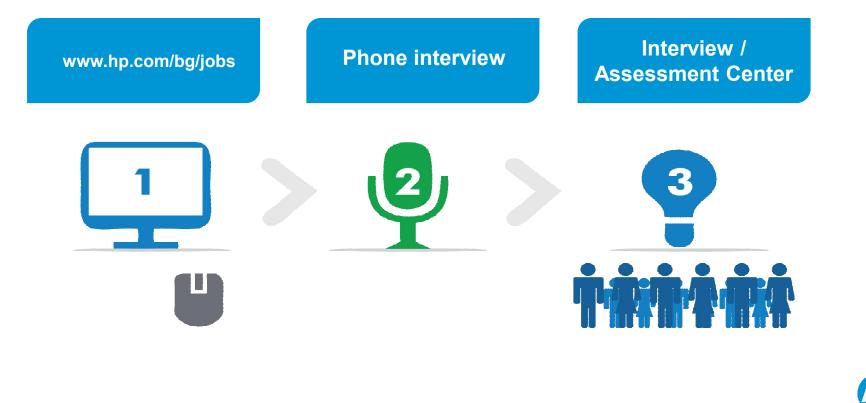
Processes – integration and support of business processes; project management

Back office – procurement, supply chain, finance, business analyses and

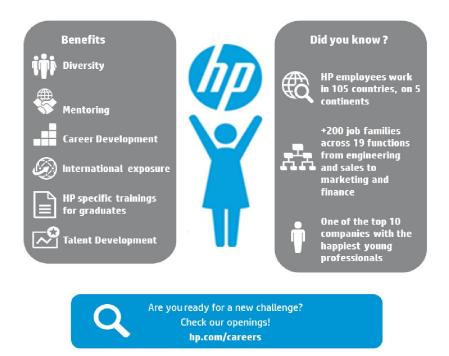
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Application Process



Free your creativity



Your career development can take an unimaginable number of directions at HP. Your only constraint is your imagination.



Thank you

