

# Netage Solutions

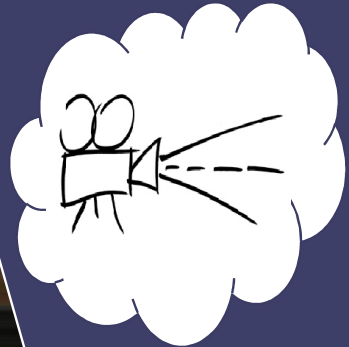
The best place to work

**Who** is Netage Solutions?

**Top 5** reasons to work for us?

**How** to apply?

# Founded in 1998...



# Two offices...



Sofia – 34 people

Developers, support, admin



Boston – 29 people

Sales, Client Care

# What we do...

## Product development – CRM



**dynamo**  
by **Netage**Solutions

**Views**
**Client Management**

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- [Active Funds](#)
- [Active Accounts](#)
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- [Active Consultants](#)
- [Client Primary Contacts](#)
- [Redeemed Accounts](#)
- [New Web Address](#)
- [Workflow Logic History](#)
- [Investor Opportunities](#)
- [JosifReport](#)
- [contacts](#)
- [history](#)
- [RRS deals](#)

**Fundraising**
**Deal Tracking**
**General**

- [Companies](#)
- [Contacts](#)
  - [All Contacts](#)
  - [Individual Investors/Consu...](#)
  - [Internal Contacts](#)
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  - [Other Investor Contacts](#)
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**Recent**
**Home**

New | Run Report | Mail Merge | Refresh

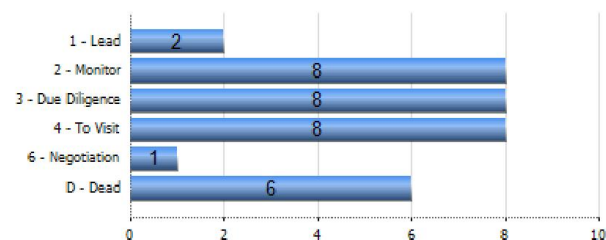
[Attorney Home](#)
[Leasing Home](#)
[m a p - near](#)
[My Home](#)
**My Reminders**

 New | [Edit](#) | [More Actions](#) | [View Options](#)

	Flag due...	Name (ID)	Flag note
	11/05/2009	Grand Alliance Holding	r
	03/14/2010	BENO Capital Inc. (2009-04-07)	Follow-up to confirm PPM re
	03/14/2010	Cabot Garden Capital Partners Ltd. (2009-04-0...	Follow-up to confirm PPM re
	03/14/2010	City Asset Management Ltd (2009-04-07)	Follow-up to confirm PPM re
	05/25/2010	Nick Mooranian	
	05/25/2010	Nick Sharianian	
	05/25/2010	Jason Boume	
	05/25/2010	Jennifer Gartner	
	06/24/2010	Cambiar Asset Management (2009-04-07, DC...	Follow-up to confirm PPM re
	09/16/2010	Alan Branson	test tag
	07/14/2011	Method Advisors (2011-07-11, RMCF II)	Follow-up to confirm PPM re
	07/16/2011	Abbott Asset Management, LLC (2009-10-05, ...	Follow-up to confirm PPM re

**Acquisitions Da...**
[Context](#) | [Parameters](#) | [Options](#)

Number of Opportunities by Acquisition Status as of 11/8/2013


**News Feed**
[Context](#) | [Parameters](#) | [Options](#)

1 of 5

## News Feed

**11/4/2013**  
[Allison Smith](#)  
 Email: Kely Mailing 2012 (Kelly McGough)  
 Mailing lists changed to **Kelly Mailing 11 2012**; (Kelly McGough)  
 0584be22-cbf1-484a-9d84-157568e7f99d changed to **Kelly Mailing 11 2012** (Kelly McGough)

**10/31/2013**  
[Rick Rapacki](#)  
 : (Rick Rapacki)  
 Email: test (Rick Rapacki)  
 Email: test (Rick Rapacki)

**10/30/2013**  
[Rick Rapacki](#)  
 : Meeting with Adam (Rick Rapacki)  
 Email: Spark Media (Rick Rapacki)  
 Email: Thanks (Rick Rapacki)  
 Phone call: Call with Meg (Rick Rapacki)  
 Q3-2011 Spark Media (Rick Rapacki)

**10/23/2013**





► Documents

► General

► Firm Info



Contact us



Recently visited

Abbott Asset Management (KC3)

Kelly Capital 3 Fund\_Aeris Capital (KC3)\_Adrianne Ward

Kelly Capital 3 Fund\_Aeris Capital (KC3)\_David Givens

Kelly Capital 3 Fund\_Aeris Capital

## News

Date	Subject
08/07/2012	CDC Software and Consona Corporation Merge to Form a Comprehensive Enterprise Application Software Company
07/16/2012	ABC Company Receives \$10M in Series B Financing from Kelly Capital to Extend Global Leadership in Enterprise Tag Management
06/27/2012	Kelly Capital Jump-Starts Avalara with \$20 Million in Capital

## Unread Documents



Kelly Capital 3 Fund\_Aeris Capital (KC3)\_David Givens (73 KB)

Funds: Kelly Capital 3 Fund

Accounts: Aeris Capital (KC3)

10/22/2013 Capital call

# Clients







Clients

# Clients



# Top 5 reasons to work at Netage



Small enough

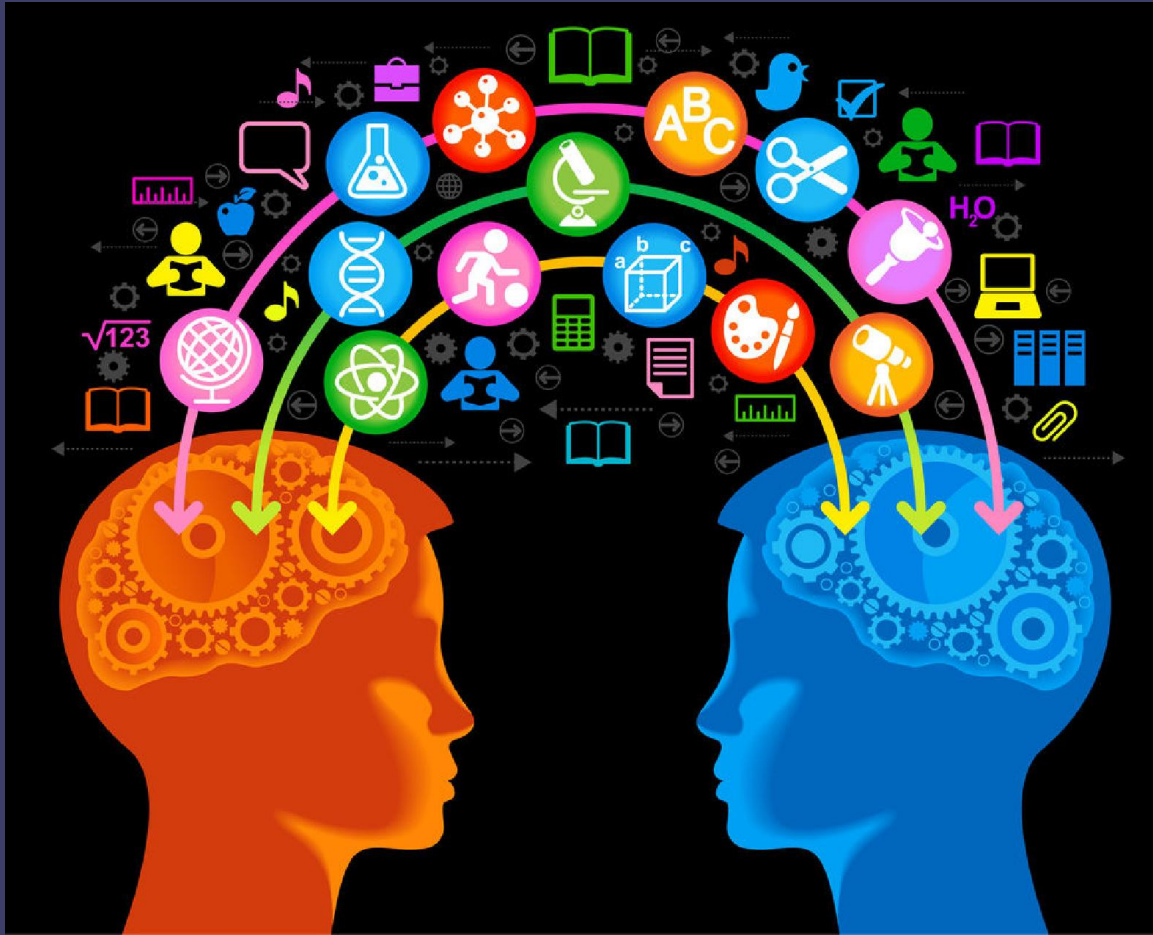
- What you do – matters
- Easy access to everybody
- Family-like atmosphere, friendly management

# Big enough

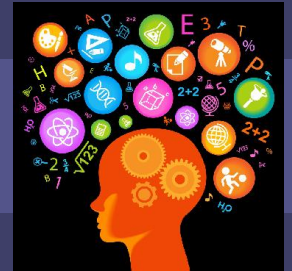
- Important clients
- Stability, good money
- More than enough work
- Excellent reputation



You will learn (if you want to)

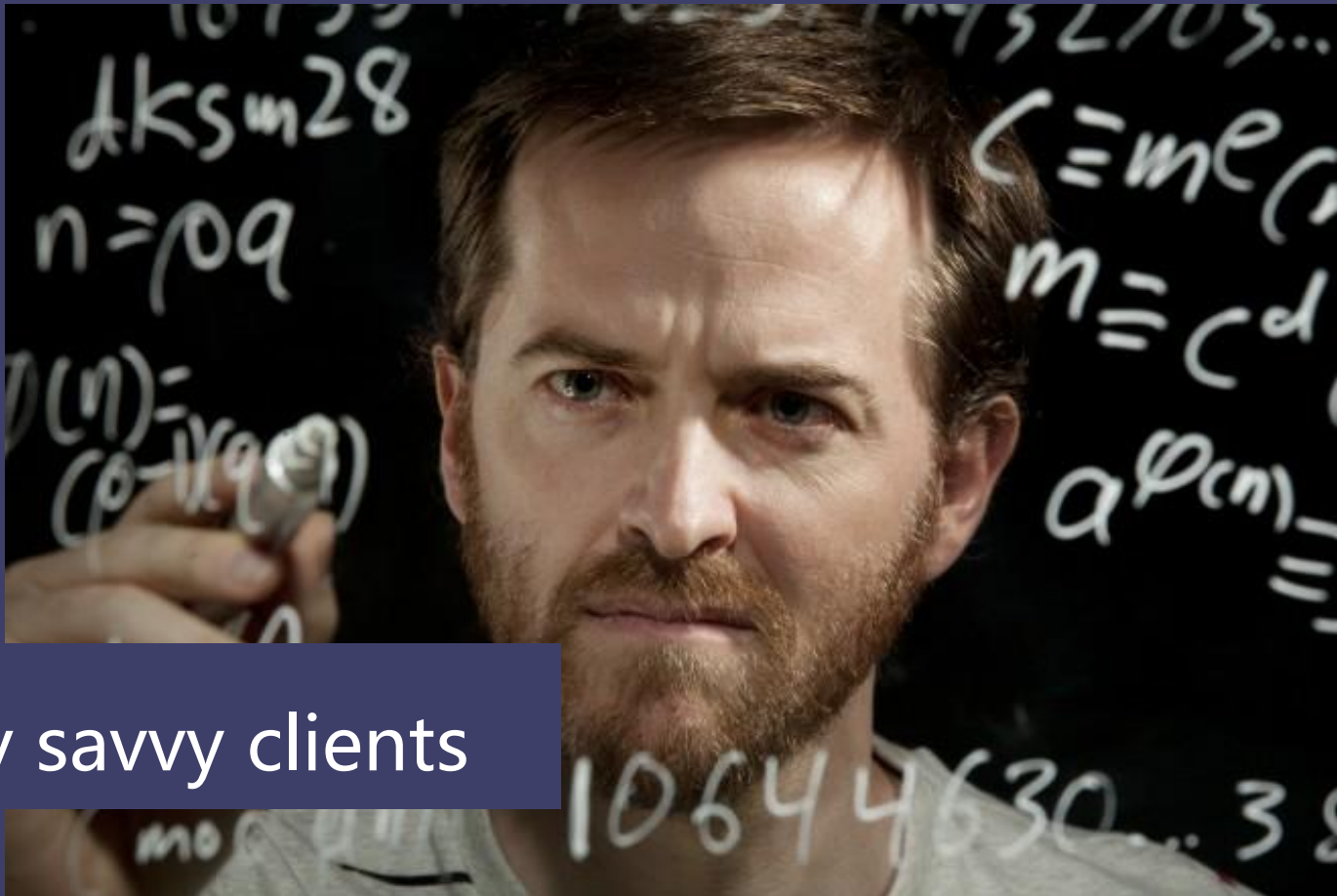


# Learning



Award winning developers

# Learning



Some very savvy clients

# Learning



Junior people have personal mentors assigned





# Learning



Technical director is very demanding - good for you



You can grow fast (if you want to)



# Recent success stories



Jan 2011 – Junior Developer

Jan 2012 – Developer

Jan 2013 – Senior Developer

**Mitko**



# Recent success stories



Kiril

Jun 2012 – Junior Developer

Jan 2013 – Developer

Jul 2013 – Senior Developer

# Recent success stories



Lyubka

Feb 2011 – Junior QA

Jan 2013 – Junior Developer

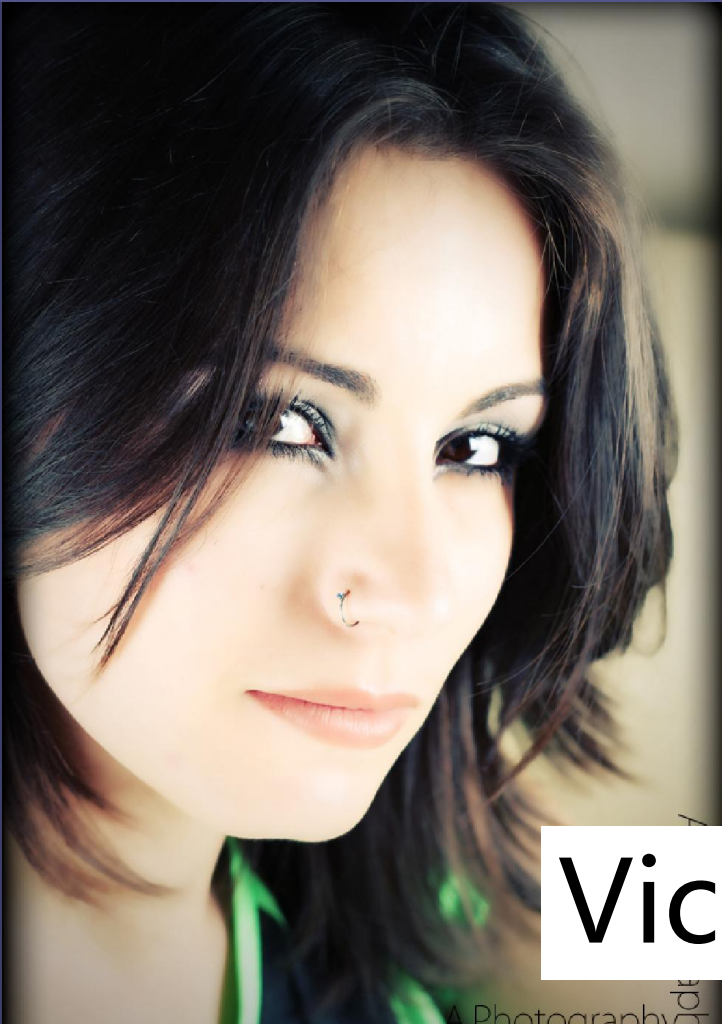


# Recent success stories



Jan 2014 – Report  
Writer Intern

May 2014 – Junior  
Report Writer



Vicky



Great place to work



# Excellent benefits



# People stay



10+ years – 9 people (26%)

5+ years – 7 people (21%)

>2 years – 10 people (30%)

>30 years of age – 14 people (41%)

# Fun



How to apply



# Internship program



1 to 6 months

3 interns

We are paying

[www.netagesolutions.com](http://www.netagesolutions.com)

# Anything else



[hr@netagesolutions.com](mailto:hr@netagesolutions.com)



Thank you

